

EP INFRA-NETWORKS LTD

Internal Investment Briefing

Confidentiality Level:

Tier 1 (Public/Prospective Investors)

Infrastructure as an Asset Class: The 2026–2030 Nigeria Corridor

1. THE INVESTMENT THESIS

The Nigerian infrastructure deficit represents a **\$100 Billion** opportunity. While traditional sectors face volatility, "Hard Assets"—specifically fiber-optic backbones and rail transport—provide a natural hedge against inflation. EP INFRA-NETWORKS monetizes the primary economic transit routes linking the Atlantic to the Sahel.

2. THE REVENUE VERTICALS (How we make money)

- **Vertical A: Data Transit (Fiber):** Leasing high-capacity "Dark Fiber" to Telecom Operators, ISPs, and Banks.
- **Vertical B: Logistics & Rail:** Revenue from freight haulage and high-speed passenger services along the Golden Triangle.

- **Vertical C: Smart Station Ecosystems:** Commercial real estate and advertising revenue from high-traffic "Smart Hubs" located at every major rail stop.

3. RISK MITIGATION: THE PARIS ADVANTAGE

By headquartered in France, we provide:

- **Legal Security:** Dispute resolution under international law.
- **Currency Shielding:** Strategic capital management through European financial institutions.
- **Governance:** Transparency standards that meet Global Private Equity requirements.

4. PROJECTED IMPACT (The ROI of Transformation)

- **Connectivity:** Bridging the digital divide for 50M+ people in the Northern and South-Eastern corridors.
- **Efficiency:** Reducing freight transit time between Lagos and Kano from 72 hours (road) to 12 hours (rail).
- **Sustainability:** Displacing carbon-heavy road transport with solar-augmented electric rail systems.